Manipulation of consciousness in the context of Internet communication

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Abstract – It is noted that, although the Internet technologies contribute to the formation of public opinion, provide information and guidance on human values, they create new opportunities for manipulation of consciousness. This is due to the socio-cultural reference points that define certain groups of society, active in the Internet environment; sugestivnim nature of the information that appears in the selection of evidence psihologichnom pressure, the use of emotional and logical reasoning, audio-visual effects, effects on the mind. Argues that a person falling under the influence of information technology, does not differentiate rumors versions, views and facts.

Key words – I nternet-technology, information, manipulation, network c ulture, po litical c ommunication, p olitical consciousness.

I. Introduction

The research is relevant due to the need of studying the communication a spects of the formation of p olitical consciousness in the information / network society, when the role of communication, as one of the main instruments of influence on the political consciousness of citizens and society, highly increases.

The interactive communications, among which Internet communications have part icular value, play particularly important role in the formation of young people's political orientations. I nternet communications make it possible not only to obtain the latest knowledge beyond the local context, but also become a source of efficient information, personal media and public communication, labour, social and political activities.

Although the I nternet-based tech nologies are n ow actively contribute to the formation of p ublic o pinion, provide com plete and accessible in formation about the world, and focus on human values, they give rise to such phenomena, which act ually destroy their contents and increase the possibilities for manipulation of consciousness.

II. Essential characteristics of the Internet manipulations

Manipulation o f con sciousness i n t he con text of Internet communication can be considered as making a message by modifying information about events or facts, using s uch methods a s the fabrication of f acts, propaganda, creating panic or mass hysteria [4].

It g radually replaced t he v iolence, which was considered as the one possible instrument of government for a long time. However, we agree with the opinion that the I nternet it self is o nly a to ol f or manipulation o f

consciousness, it is a technical means of cons ciousness manipulation, that transmits information flows. Though it can not change the essence of public relations' integrity, as the manipulators are the same forces that control the world-wide network, or t hose who create certai n online resources.

Pruzhinin indicates that today the Internet has become not on ly a t ool of communication but al so a s phere of communication, which i s not con trolled by society, because it is an onymous an d v irtual. In addition th e philopher is r eckon t hat new i nformation tec hnologies destroy social and cul tural r egulations on t he bas is of which they were built [5].

Scientists clai m t hat manipulation o f the in dividual consciousness is as follows:

1. The Internet makes it impossible for a pers on to analyze the events independently by providing a v ariety of information about the world. The Internet is a medium that i s bot h means a nd en vironment o fs ociety virtualization, the transformation of social institutions into a kind of virtual reality.

2. Intensification of information flow causes the control of com plex h igh-tech means of proces sing information, which being unavailable for everyone, are bound to create some social and cultural groups to f ilter the information that leads to the cessation of the f ree circulation of information in society.

3. The Internet opens up new possibilities to manipulate consciousness, creating the neces sary social and cultural landmarks, which are dictated by some n arrow society group. [4].

4. As a rule the information presented in the worldwide web has convincing character, that is, in a certain way suggestive. [1] This means that p erson's b elieves a re formed by s electing the evidence of ps ychological pressure, the alternation of e motional and lo gical reasoning, the use of relevant examples and a nalogies. Noone can mark and an alyze all of the is during the intercourse, especially a pers on without special training. [4].

5. A special role in the manipulation of the Internet users' consciousness play audi o-visual effects, since the combination of the visual i mage with text and sound enhances the effect on the mind. "We often think we see with our own eyes, but we do not think about the fact that the presented audio-visual material is made by a certain person an d d efined with the h elp of a nother p osition. There is alread y a known fact that a pers on who is affected by information technology can truly differentiate wherethe are the rumors where is the version i, where is the point of view, and where is the fact "[1].

III. Means of preventing the Internet manipulation

The m eans o f prev enting t he In ternet manipulation include:

Firstly, the d evelopment of manipulative s kills to identify the i mpact of us ing t he I nternet techn ology, because early detection and prevention of manipulation will protect against the negative e ffects of t he hidden

"HUMANITIES & SOCIAL SCIENCES 2013" (HSS-2013), 21–23 NOVEMBER 2013, LVIV, UKRAINE http://hss.ukrscience.org mind control. The researchers believe that the protection against manipulation or minimizing its impact is possible when we know its weaknesses (feelings, believes, etc.). Even if the information had very strong influence on the senses, do not lose your temper and resist feelings.

Secondly, experts advise al ways to k eep in mind your own desires, interests and priorities. By placing them on the first place and not departing from them we can reduce manipulative influence to a m inimum. It is i mportant to choose on ly main ar guments from t he recei ved information without mentioning beautiful phrases.

Thirdly, if the manipulator starts to use manipulative activities, y ou sh ould tr y to stop su ch contact. It is much easier to do it u sing so cial n etworking an d blogging for the development of political orientations than u sing real con tacts with carrie rs m anipulative influences - no t t o respond t o m essages t hat ar e doubtful, to check the information without leaving the network, bl og or f orum, t o "t ake" t ime f or t he interpretation of problematic posts.

Fourthly, it is p ossible to r esist the manipulation only when y ou know the fe atures of manipulative techniques and distinguish them in the communicative process. That is why you need to have some knowledge of manipulative technologies and to understand their specific features and applications in t he In ternet s pace, to u nderstand th e mechanisms of i mplementation w ith the h elp of th eir political influence and achieve political objectives.

Fifthly, floods become one of the manipulative tools in today's interactive online communication. They are active productions by t he communicators of messages and do not carry any new or useful information, but at the same time have a certain emotional effect [3].

Scientists mark that also studies require other common phenomena o f t he I nternet communication, th at s till remain outside the purview of researchers. In particular, it is t rolling, memes, virtual i dentity, v irtual c ulture e tc. Despite the rather dismissive attitude of scientists to these forms, the experts o f t he In ternet communications h ave already started their wide use. [3]

Sixthly, when it co mes to manipulation th rough t he traditional media, the r esearchers sa y ab out the e indisputable f act t hat j ournalists need to p revent the manipulation of people's minds with the help of media, too. They believe that the profession's etization is one of the conditions o f cau tion f rom t he " manipulative contamination". It is the development of "professionally right" set of shop-trics for the most of mediaworkers[2].

In o ur o pinion, t he p olitical manipulation o f information is realized through the social networks, blogs

and forums is a serious threat to personal information and psychological security of citi zens. Therefore in order to improve the situation with such form of manipulationt, it is n eeded, ab ove all, to fill the new information environment of moral and ethical principles, to org anize their e xisting content, to u se them as a lib rary, which should be clearly oriented in order to achieve their goals [4].

Conclusions

Thus the formation of political consciousness in the development o f in teractive f orms o f p olitical communication r equires mastering th e bas ics of network cu lture, w hich in p articular w ill r esist manipulation on the Internet. Namely: it will form the ability to identify manipulative effects of the Internet technologies, it w ill teac h to select o nly b asic arguments f rom a lo t o f in formation, n ot to p ay attention on the ebautiful w ords, if the manipulator starts manipulative ac tivities, will h elp to st op su ch contacts. It is necessary to s upplement the knowledge of manipulative t echnologies and und erstand t heir specific features and applications in the Internet space, to follow the principles of the Internet ethics.

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